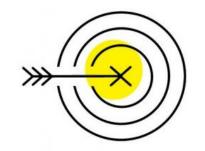


# Strategic Technology Trends for 2018

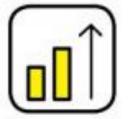












### 2. Intelligent Apps and Analytics

The ability to use AI to enhance decision making, reinvent business models and ecosystems, and remake the customer experience will drive the payoff for digital initiatives through 2025.

Over the next few years every app, application and service will incorporate AI at some level. [...] AI has become the next major battleground in a wide range of software and service markets, including aspects of ERP.

#### 3. Intelligent Things



Intelligent things use AI and machine learning to interact in a more intelligent way with people and surroundings. [...] These things operate semiautonomously or autonomously in an unsupervised environment for a set amount of time to complete a particular task.











#### 4. Digital Twins

In the short term, digital twins offer help with asset management, but will eventually offer value in operational efficiency and insights into how products are used and how they can be improved.



Conversational platforms will drive a paradigm shift in which the burden of translating intent shifts from user to computer.



It's a "computing topology where information processing and content collection and delivery are placed closer to the sources of this information". This model is rapidly driving new IoT applications.



Over the next five years the focus will be on mixed reality, which is emerging as the immersive experience of choice, where the user interacts with digital and realworld objects while maintaining a presence in the physical world.

### Gartner







Blockchain is a shared, distributed, decentralized and tokenized ledger that removes business friction by being independent of individual applications or participants. It allows untrusted parties to exchange commercial transactions.

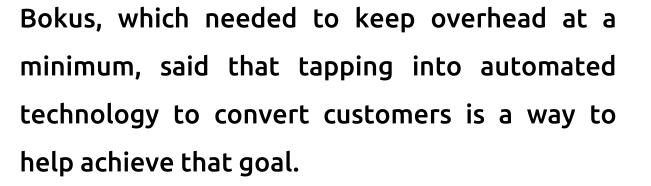


By 2020, event-sourced, real-time situational awareness will be a required characteristic for 80% of digital business solutions, and 80% of new business ecosystems will require support for event processing.

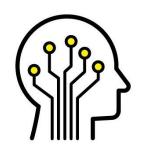
# 10. Continuous Adaptive Risk and Trust

The rise in cyber crime means that businesses must find better ways to protect themselves against advanced digital attacks by using security that leverages real-time risk and trust-based decision making with adaptive responses.

# AI



For instance, the eCommerce company reported that its **average turnover of customers increased 100% for each open** of its digital, personalized recommendations **newsletter**.





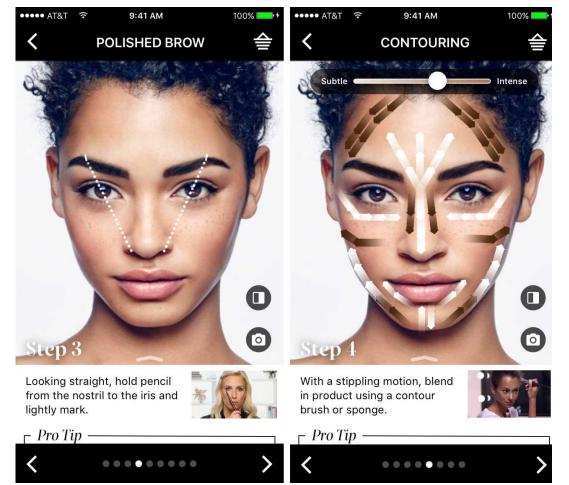


### Immersive Experience





One example of this application of AR/VR is Sephora's Virtual Artist tool, which allows consumers to sample makeup without physically touching the product. Using a customer's smartphone camera, the app can project various shades of makeup on an image or video of her face and will even stay in place if she moves the camera around.



## Blockchain





Specifically created to improve anticounterfeit measures for pharmaceuticals, luxury items, diamonds and electronics, **BlockVerify** allows companies to register their own products and introduces transparency to supply chains.

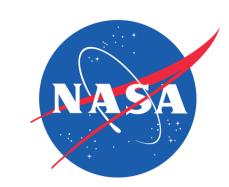
# BLOCKVERIFY



# $\diamond$

# **Digital Twins**





NASA uses digital twins to model missions that would be literally impossible to monitor in real time in the physical world. By using digital twins of its space stations and spacecraft, it can make sure systems are running effectively and keep crews safe.



# **Top 10 Strategic Predictions for 2018 and Beyond**

Search	Disruption	Blockchain	Trust	AI
<b>30%</b> Visual and Voice Search Drive Commerce Revenue	<b>5 of 7</b> Digital Giants Self-Disrupt	<b>1 Billion</b> Cryptocurrency Value Created in Banking	<b>50%</b> Consuming More False Information Than True	Real or Fake? "Counterfeit Reality"
2021	2020	2020	2022	2020
<b>50%</b> Bot Development Over Mobile App Development	<b>40%</b> IT Versatility With People-Centric Roles	<b>2.3M</b> Net New Jobs Versus 1.8M Eliminated	<b>95%</b> New Products Contain IoT	Half IoT Security Spend on Remediation
2021	2021	2020	2020	2022
AI	Talent	AI	IOT	Security



### «BENVENUTI IN UN'EPOCA DI CAMBIAMENTO ESPONENZIALE,

FORSE LA PIU' STRAORDINARIA IN CUI VIVERE»

«Il genere umano ha esordito con un'economia di produttori, per poi passare a una di consumatori; oggi stiamo andando verso un'economia di autori»

> P. Saffo Futurologo

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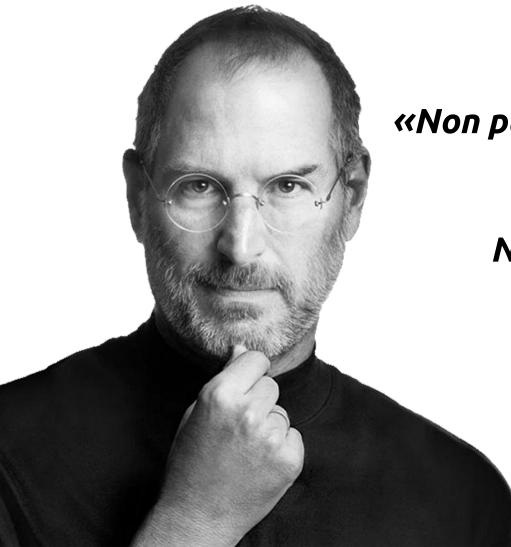
Economie orientate ai **volumi di scala** Immissione di **capitale «hard»** 

#### Efficienza

### Economie di scopo orientate al **valore** Immissione di **capitale «soft»** Flessibilità







### «Non puoi chiedere ai consumatori cosa vogliono e poi cercare di dar loro ciò.

### Nel frattempo che lo avrai costruito, vorranno qualcos'altro»

Steve Jobs Apple



# CONTATTI

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